

SMART



Happy 10th Anniversary SMART!

Bill Fricker, SMART executive director

SMART provides motivated, financially-disadvantaged students with educational opportunities, personal experiences and support services in order to foster academic excellence and community engagement.



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This year SMART welcomes our 10th incoming class as we celebrate our 10-year anniversary. With nineteen new students, this year's incoming class will be the largest SMART class to date. Additionally, during our annual Step-Up ceremony this past May, we saluted sixteen 8th-grade graduates. These students bring the current SMART alumni total to 100! These are remarkable milestones not only for the children but for the SMART program as a local non-profit organization.

The fact is that only 2 percent of all non-profits ever celebrate 10 years of operation. In other words, 98 percent fail before they reach the point we have achieved. To me, this reflects on the strong partnerships that SMART has created over the years with our volunteers, funders, independent school administrators and teachers, volunteers, students and their families, board members and staff.

Ten years ago SMART placed its first class of 8 students in 1 independent and 4 parochial schools in San Francisco. During the upcoming academic year, SMART will have 56 students enrolled in 19 SMART partner middle schools in 3 Bay Area counties (San Francisco, Marin and San Mateo). Additionally, 58 SMART students will be in high school and at least 34 SMART alums will be attending college.

That we continue to grow each year affirms that we are not only serving our students and their families well but also providing a much needed service to the community. The strength behind this success is shared by many. There are currently over 70 volunteer tutors/mentors working with the students of SMART. Our dedicated Board of Directors continues to provide the foundation of support for the SMART program, and our amazing staff consistently works hard to assure the success of all our students.

Furthermore, our list of Student Sponsors has grown to 15, foundation support and individual donor support is increasing, and we have begun a push to develop partnerships with local corporations who share our commitment to diversity and providing educational opportunities and personal experiences to motivated, low-income youth.

Of course, the real backbone of the SMART program is our students. This group of kids makes you realize that there is a lot of good ahead of us all. The hard-work and determination that they demonstrate every day as they achieve their daily milestones and accomplish their personal goals makes us all work harder and appreciate all that we are able to give.

Happy 10th SMART. It is nice to have made it and to be strong as we are. To all who have been involved with our program and made it possible, THANK YOU!

– BILL and everyone at SMART



SMART Alumni Update - Alvaro Marquez, SMART program associate

The transition of a SMART student from high school to college represents the ultimate goal of the SMART program as nearly all of our students will be the first in their families to attend college.

94%
of
SMART
high school
alumni
have gone
on to
college.

While we at SMART work to create a positive learning environment for middle school students, our ultimate goal is to foster an understanding of and appreciation for the long-term advantages of a high-quality education. It is our mission to ensure that students continue their studies onto the collegiate level and even graduate studies. We are proud to announce that students from SMART's class of 2003 are well on their way to attaining that goal.

SMART alumni graduating from high school this spring will be headed to colleges such as the University of San Francisco, UC Santa Barbara, Cal State Sonoma, St. Mary's College, Dominican University, Laney College and Solano College. Additionally, several students have chosen to attend City College of San Francisco, with the intent of transferring to a four year university at some time in the future.

We are proud of the impact the SMART program had on these students and all the work they have done during their high school years.

Student Highlights -

Terry Ramirez, Mercy High School alumna, has been accepted to several state universities and will be attending the University of San Francisco this fall. Terry plans to harness her interest and study art or design.

Aimee Baker will be attending Sonoma State University this fall with the help of federal grants and an award provided by the Equal Opportunity Program. Already an avid writer, Aimee plans to study journalism under the guidance of Sonoma's renowned writing program.

Cindy Nim has graduated from International High School and plans to attend UC Santa Barbara. Although she was accepted to UC Davis, Irvine, Riverside and Santa Cruz, Cindy has chosen the Southern California campus as her home for her college years.

Kareem Miller, Sacred Heart Cathedral Preparatory graduate, will attend St. Mary's College where he plans to play football. Kareem was accepted to various schools such as the CSU campuses in San Francisco and San Jose, but has opted for the nearly complete financial aid award offered by St. Mary's.

Congratulations to all our new high school graduates.

If you have any updates on the successes of SMART alums, please contact Alvaro at SMART. Photos or e-mail updates are always appreciated at alvaro@theSMARTprogram.org.

SMART Volunteer News - Cindy Dominguez, SMART program associate

We have had another successful year due to the hard work and dedication of our program's volunteer tutors and mentors. These individuals have done an incredible job helping our students get through the rigors of middle school. SMART volunteers provide the vital academic, personal and social support that our students need as they transition from public elementary schools to private, independent middle schools and head towards high schools.

Tutors are kept busy helping their students study for tests, complete homework assignments, and most importantly, keeping them organized - all while having an upbeat attitude and a comforting smile on their faces. Mentors have also do amazing work with our students. This year, in collaboration with the Junior League of San Francisco, SMART mentors and their students were able to participate in community service projects such as beautifying the San Francisco Ronald McDonald House, tree planting with the Friends of the Urban Forest, and beach restoration in the Presidio National Trust. These activities were in addition to the many other educational and social activities they also took part in together.

SMART tutors meet with their students at least once per week. Many also work with their students a second night at theSMARTprogram or occasionally meet with their students on weekends. All of this extra support often makes the difference for a student trying to keep up with the rigorous academic demands of a new challenging school.

SMART mentors meet with a student at least twice per month, usually during the weekend. Student/mentor activities are focused on casual social activities such as taking a bike ride, visiting a museum or walking across the Golden Gate Bridge. These activities give us a chance for low-key check-in with our students and see how things are going from a personal and social perspective in their new school communities. Many SMART tutors are also mentors, although a students may have two different volunteers to help them as a tutor and mentor.

Volunteering is a priceless gift and SMART has been fortunate to recruit such superb volunteers who donate an estimated 3,500 hours of tutoring and mentoring time for our students each academic year.

SMART staff, students and their families are truly grateful for all of the time and dedication that our volunteers offer our program. The success of theSMARTprogram is attributed largely to the help of these talented and good-hearted individuals. Thank you for your generosity.

If you are interested in joining our great group of volunteers, please contact Cindy at cindy@theSMARTprogram.org.

**OVER 75%
OF
SMART
VOLUNTEERS
RETURN FOR A
SECOND YEAR AT
THE SMART PROGRAM!**



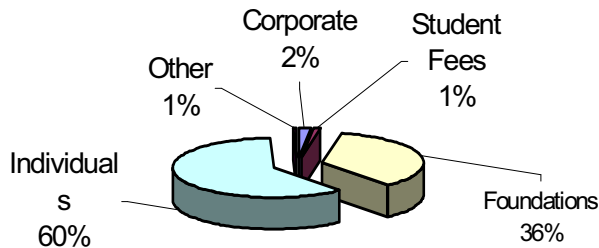
**SMART
VOLUNTEERS
GIVE AN
EQUIVALENT
\$71,260
IN VOLUNTEER
TIME EACH
SCHOOL YEAR!**



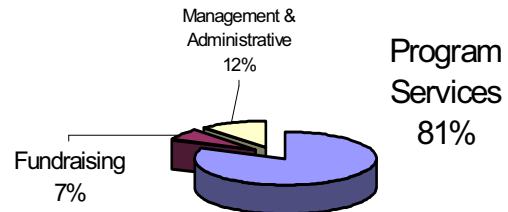
**TRUDY PATCH
AND
DICK LEICHUS
HAVE EACH BEEN
VOLUNTEERING
AT SMART FOR
OVER 7 YEARS!**

SMART Financial Summary (preliminary) - audited results completed fall 2007

Fiscal Year Income \$620,063



Fiscal Year Expenses \$448,591



Schools, Mentoring and Resource Team (SMART) is a registered 501(c)(3) non-profit. Our tax identification number is 94-3287468.

If you are interested in learning more about the SMART program or supporting the work that we are doing, please contact us at -

**SMART; 1370 Mission Street, 2nd floor; San Francisco, CA 94103
www.theSMARTprogram.org
bill@theSMARTprogram.org**

SMART Development News - Jennifer Walia, SMART development associate

After working with SMART this spring and summer on a contract basis, this fall I will join SMART as the new full-time development associate. When I introduced myself to the students and tried to give them an idea of what "development" is, I asked them to raise their hands if they ever had to sell candy bars for school in order to raise money. Nearly all of their hands went up. Clearly development is a little more complicated than just selling candy, but one part of my job is to work with SMART staff, board members and volunteers to raise funds so that even more motivated students can benefit from the SMART program.

Historically, SMART has raised operating funds mainly from individual donors and local foundations. I hope to expand the number of individuals and foundations that support SMART while developing corporate partnerships to help enhance our program.

I will also be responsible for strengthening our relationship with Student Sponsors and increasing interactions with these generous donors and the individual students who they support. In addition, I will help coordinate the completion of an updated Development Plan to secure SMART's future successes.

I look forward to working with everyone associated with the SMART program and helping to create and implement a viable and sustainable development plan for SMART.

SMART is dependent on the continuing generous support of many individuals, corporations and foundations in order to continue to expand the number of students we can enroll in the SMART program and enhance the services we can provide to those students and their families.

This past fiscal year, the following provided financial and moral support to SMART -

CORPORATIONS and FOUNDATIONS

Linehan Family Foundation
Geschke Foundation
Junior League of San Francisco
Louis R. Lurie Foundation
Anonymous Foundation
LIATIS Foundation
The Capital Group Companies Charitable Foundation
Batza Family Foundation
Credit Suisse First Boston
Dodge & Cox
Expedia/Hotwire.com
GAP, Inc.
FRESH
Morse Hill Foundation
Silicon Valley Bank Foundation
Frazier Management
Tempositions

SMART STUDENT SPONSORS

(Student Sponsors provide a 3-year scholarship to a student @ \$10,000 per year)

Fred & Emma Goltz (2)
Krishna Kolluri (2)
Ryan & Charis Drant (2)
Ken Chiate
Gayle Lee
Hollie Moore
The California Wellness Foundation
Jeff Ubben
Grace & Steven Voorhis
Adam Clammer
John & Barbara Glynn
Barbara & Garry Marshall
Aidan & Kasey O'Connell
Talbot Simonds

SMART MAJOR DONORS (\$1,000 and above)

Chip Linehan (Board Member), Bill Brady (Board Member), Roger Lee (Board Member), Melissa Buckley (Board Member), Storm Duncan, Thorton & Elizabeth Hooper, John & Laura Fisher, Kerry R. & Creighton Landreth, Anonymous, Robert & Rand Fisher, Carl Kawaja, Scott Jordan (Board Member), Chris Fricker, Anonymous, Edward & Rosemary Burchell, Aidan Collins, Timothy & Judy Hachman, Hawk's Nest Fund, Kathryn & Richard Kimball, Roger Lipitz, David & Melinda Malin, Will & Sissy Robbins, James Slavett, Larry & Jane Solomon and Jenny & Josh Stein.

SMART DONORS (up to \$1,000)

Steve Bailey, Narcisse Bakhsh, Brendan Linehan, Robert Fricker, Aline & Bill Haynes, Chris & Deirdre Hockett, James N. Cost Foundation, Steven Kusmer, Michael Linehan, Susan Lowenberg & Joyce Newstat, Celeste & Tony Meier, David & Maureen Prindiville, Jennifer Tonkel & Carlos Fierro, Adam Holt, Mialisa Bonta, John & Cynthia Cavanaugh, Jackie & Doug Corley, Rodney Jacobs, Edward McDermott, Glenn & Lisa Solomon, Jay Thayer, Sally & Gordon Atkinson, EMT & Associates, Robert King, Dana & Chris O'Brien, Ravi Viswanathan, Don & Janie Friend, Barbara Messing, Pooja Bhatia, Steve & Kelli Burrill, Patricia Chiapellone, Ronald Goldstock, Eric & Melinda Gonzales, Michael & Caroline Louie, William Lowenberg, Premier Staffing, Jovani Rampersad, Edward Saltveit, Bong Ju & Diana Suh, Bruce & Fran Walker, Elizabeth Wesson, Robert Wexler & Amy Ackerman, Working Assets, Jennifer Goldstock Wright, Donna Liu, Sandy & Carol Boone, John Webster, Emily Hockett, Amy Pearson, Lisa Berquist-Bowman, Alison Baker, Elizabeth Detgen, Jill Jensen, Dariana Lau, Heather Ross, Annie Tronnes and Erin Wallen.

What a Wonderful Year!!!



SPECIAL THANKS to SMART PARTNER SCHOOLS —

Bridgemont Junior High, Cathedral School for Boys, Children's Day School, Convent of the Sacred Heart, Katherine Delmar Burke School for Girls, Kittredge School, Live Oak School, Marin Country Day School, Presidio Hill School, San Francisco School, San Francisco Day School, St. Anthony Immaculate Conception, School of the Epiphany, Stuart Hall School for Boys, Synergy School, The Nueva School, Town School for Boys and The Hamlin School for Girls.

GOOD TIMES!!!



OUR AMAZING SMART VOLUNTEERS — Aidan Collins, Amy Guastello, Andre Bennett, Andriy Mysyk, Ashley Tomlinson, Brad Hull, Catherine Ifurung Alacantara, Chris Banez, Chris Kubik, Clare Whitlam, Cynthia Johanson, Dick Leichus, Don Knapp, Ed Gillen, Elizabeth Dubbs, Emilie Ingram, Emily Goligoski, Erika Liedtke, Frazier Glenn, Helena Enahoro, Jackie Corley, Jackie Rivas, Jared Rodecker, Jeannie Hornung, Jenny Yama, Jessica Hansen, Joanne Pons, John Lee, John Tullis, Johnny Hwang, Julia Vexler, Juliet Shackell, Junior League of San Francisco, Katherine Liu, KC George, Kevin Haas, Lori Marshall, Marita Beckum, Matt Chagan, Matt Overman, Meredith Simpson, Paul Chen, Paul Mann, Paula Solanes, Peg Brown, Philip Lee, Pomme Ratanakana, Rick Keagy, Ron Kimmel, Ryan Yuzon, Saleema Fazal, Sevan Latavitz, Sonia Fernandez, Sophia Cizmarik, Stefanie Madrid, Sylvia Morelli, Tara Rohani, Tina Tran, Tom Svercek and Trudy Patch



SMART's Incoming Class

Nonoko Sato, SMART program director

As our eighth-grader graduates venture into their new world of high school, we are thrilled to welcome 19 new students to our rising 5th and 6th grade class in the fall. Combined with our existing 5th graders, our incoming class of 2010 and 2011 is now SMART's largest - 24 students in total.

These students and their families have been working hard since we first met in March of 2006. After months of visiting schools, filling out applications and financial aid forms, and keeping up with their school work, they have all now been accepted into 14 independent schools in the Bay Area. Two of our schools are new SMART Partner Schools this year - Town School for Boys and The Nueva School. We are excited to have 3 new students attending these great schools.

This summer, SMART staff taught academic courses to our incoming class at Summerbridge Day School. In addition to the core classes (math, language arts, science and history), we also offered introductory Spanish courses for non-native speakers and a reading comprehension course for students who already speak Spanish at home. In addition, they shared elective courses with other Summerbridge students and participated in school-wide events that showcased their talents, culture, and spirit! We also had field trips to museums and local parks - I personally most enjoyed the annual end-of-summer field trip to Muir Woods and Muir Beach!

Our incoming class is filled with students who are motivated, excited, imaginative and full of potential. I wanted to share with you one of their many interesting qualities and give you "the SMART prediction" on their future careers (*please see next page!*).

We are so excited to help foster their creativity, energy, and individuality, and we hope our students continue to explore their interests and find a career that is most suitable for them. We know they can be anything they want to be.

Interesting Tid-Bits Regarding Our Incoming Class!

- **Seven students are siblings of SMART students or graduates**
- **15 out of 19 students do not speak English at home**
- **During their interviews, 100% of our incoming students affirmed their desire to attend college**
- **The average annual family income for this class is \$32,000, with an average family size of 4.**

Nonoko's Predictions for our Future Students!

Student	Elementary School	Middle School	Interesting Info	SMART Career Predictor...
<i>Isabel</i>	Bryant Elementary	Hamlin School	Loves science and learning about the human body	Doctor
<i>Vincent</i>	George Moscone	Presidio Hill School	Reads four books in a week	Investigative Reporter
<i>Benny</i>	E.R. Taylor	Cathedral School for Boys	Enjoys drawing cartoons	Graphic Novel Animator
<i>Felipe</i>	George Moscone	The Nueva School	Plays with a traveling soccer team	Inventor
<i>Luigi</i>	Marshall Elementary	Synergy School	Loves to write about historical events	Archeologist
<i>Jaela</i>	E.R. Taylor	Marin Country Day School	Wrote a limerick about the French Revolution	Middle School Teacher / 911 operator
<i>Kassie</i>	Daniel Webster	Katherine Delmar Burke School	Is a dancer extraordinaire	Supreme Court Justice
<i>Jacob</i>	Harvey Milk	Children's Day School	Participates in Tae Kwon Do	Bio-tech Scientist
<i>Adrian</i>	Edison Charter	Children's Day School	Learning how to play the guitar	School Athletic Director
<i>Elizabeth</i>	Frank McCoppin	Kittredge School	Hates bullies in school	Professional Academic
<i>Jacky</i>	George Moscone	The Nueva School	Likes to read the Children's Encyclopedia at breakfast	Statistical Analyst
<i>Lisa</i>	E.R. Taylor	Children's Day School	Learned English as a second language	Immigration Lawyer
<i>Enrique</i>	Buena Vista	San Francisco School	Loves to conduct science experiments	Dentist
<i>Jonathan</i>	E.R. Taylor	Town School for Boys	Wants to learn "unlimited amounts of knowledge"	Robotic Engineer
<i>Hao</i>	Tenderloin Community	Stuart Hall for Boys	Is a figure skater	Radio Personality
<i>Arlinda</i>	Alvarado	San Francisco School	Expresses herself through art	Museum Curator
<i>Ruben</i>	Bryant Elementary	Cathedral School for Boys	Enjoys playing the drums and mixing "stuff"	Professional Drummer & Volunteer Firefighter
<i>Alfredo</i>	Bryant Elementary	Cathedral School for Boys	Enjoys poetry	Travel Writer

No More Teachers, No More Books – SMART's Going Camping!

Alvaro Marquez, SMART program associate

SMART's efforts at community-building play an important part in the support provided to our students as does exposure to new opportunities outside of the academic realm. It is in this spirit that we will be hosting a three night, four day retreat to Mountain Camp this coming summer. Thanks to the generosity of Scott Whipple, Mountain Camp's owner and director, SMART has invited students to enjoy a part of their summer with staff and peers in the beautiful El Dorado National Forest.

Snow Mountain is located 85 miles East of Sacramento nestled beneath towering cedar, fir, and pine trees on the shores of stunning Ice House Lake. Just off Highway 50, the camp is situated at 6,600 feet above sea level and is surrounded by the El Dorado National Forest.

SMART students will have access to a range of activities such as archery, kayaking and canoeing at nearby Ice House Lake, as well as fencing, high and low ropes course and arts and crafts. Understanding that it is indeed a privilege to have access to such beautiful facilities and appreciating SMART's mission, Mr. Whipple has promised free use of facilities, staff-assistance, and food. Along with SMART staff, full-time camp staff will be on-site to facilitate activities and ensure students' safety and enjoyment.

Mountain Camp's mission is to create a minimal technology program that focuses on self-propelled, wind-propelled, or self-created activities. Aside from spending time with each other, and becoming acquainted with their new cohorts, students will have a chance to get away from their schedules and homework to enjoy a traditional summer camp experience. While the cost of a sleep-away summer camp is far out of reach for many families, this will be an amazing chance for students to get out of the city for a few days to enjoy the outdoors as well as a chance for students to reinforce the idea that all members of the SMART family form part of our community.

It is our hope that this will become a self-sustaining, annual event that all SMART students can look forward to. Along with everything that we do throughout the school year, bringing together past, present and future generations of SMART students will serve to strengthen our commitment to each other and cement what is already a bond forged in commitment, trust and new experiences.

Dates: August 12-15, 2007

Transportation will be provided thanks to a generous gift from Mr. David Malin.

WHAT DID SMART STAFF DO THIS SUMMER?

Nonoko, Program Director: I got married in June!

Alvaro, Program Associate: I enjoyed some sun, camping and outdoor living!

Cindy, Program Associate: I went to a lot of Giants and A's games, and took a trip to South Dakota for the traditional Lakota Sundance Ceremony.

Jen, Development Associate: I was married in July!

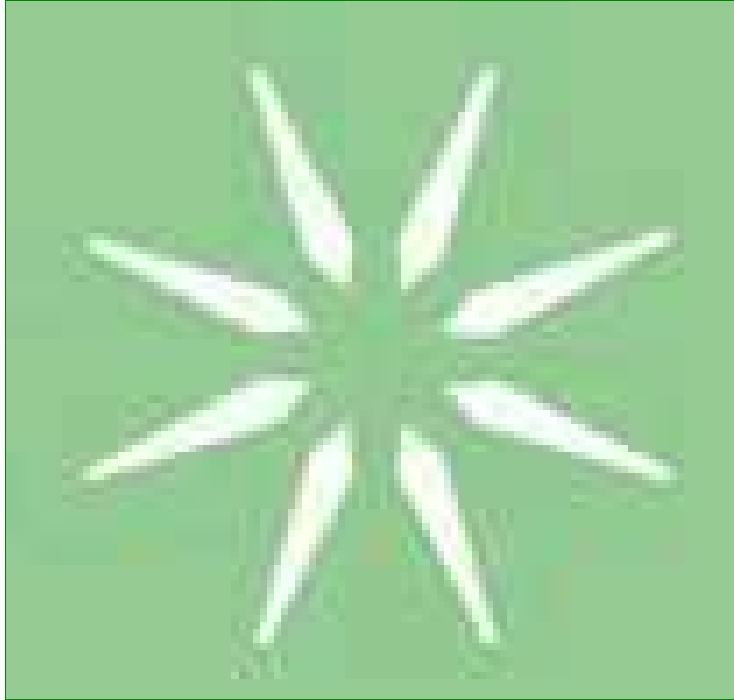
Bill, executive director: I went skydiving for my first time in Monterey.

Congratulations Graduates!



*Go Confidently
in the
Direction
of
Your Dreams.*





SMART Board Members

Chip Linehan, board president and founding member
Roger Lee, board vice president and founding member
Bill Brady, board member
Scott Jordon, board finance chair
Melissa Buckley, board member
Jacqueline Schilling Holmes, board member
Jennifer G. Wright, emeritus board member

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